Excerpts from a letter of June 26, 1968
Los Angeles, California

Dear Bev,

The <u>Militant</u> is helping us RECRUIT! Four YSA candidates in the last week. One is a 17 year old high school student who was enraged when he read that we were being excluded from the SMC. He sent in for a sub a few weeks ago on his own. We knew him from SMC work last summer and fall but had been out of touch with him for the last seven months or so.

Keep up the good work!

Fraternally, Joel

Excerpts from a letter of June 20, 1968
Los Angeles, California

Dear Bev,

We had a <u>Militant</u> sale that was a surprise. Two members, Phil and Mareen had a first time sale at Bethleham Steel Plant at 6:30 A.M. At first we tried selling outside the plant gate by the coffee catering truck. We didn't sell anything. The parking lot was inside the gate and the workers went directly from the lot into the factory; only a few went to the truck. Finally, we ventured inside the gate and what success. We sold 30 papers in 20 minutes. We were sorry that we did not bring more (at least 50).

A good cross-section -- white, black, Mexican-American, young and old. There was no hostility, just plain healthy interest. One white worker commented, "it should happen here." (referring to the French events). This was the best sale we had so far based on the rate per time spent selling. Needless to say, another sale will take place next week.

Fraternally, Mareen